

PACIFIC GAS AND ELECTRIC COMPANY
Energy Efficiency 2018-2025 Rolling Portfolio Business Plan
Application 17-01-015
Data Response

PG&E Data Request No.:	ORA_03-Q01		
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Request Date:	March 14, 2017	Requester DR No.:	PGE003
Date Sent:	March 24, 2017	Requesting Party:	ORA (Office of Ratepayer Advocates)
PG&E Witness:	Meghan Dewey	Requester:	Daniel Buch

SUBJECT: DATA REQUEST No. ORA-A1701013- PGE003. (ORA_03)

QUESTION 1

Regarding the DNV-GL Report titled “Taxonomy of Utility Outsourcing Models” published March 5, 2017, please respond to the following questions:

Please describe the process for selecting DNV-GL and the justification for DNV-GL’s selection.

ANSWER 1

PG&E engaged in information gathering and analysis to help inform our transition to the new third party and statewide program models.

As a first step, PG&E reached out to E Source to solicit contacts at other national utilities to learn how they operate energy efficiency businesses with outsourced portfolios. PG&E then scheduled calls with two utilities over the course of two months. Additionally, PG&E met with two large implementers, DNV-GL and ICF, to understand various outsourcing approaches across the US from their perspectives. The objective of these meetings was generally to learn how utilities approached the outsourced style of program design and management, with the desire to gain broader insights into the landscape of utility outsourcing activities.

This first pass at information gathering was time-intensive. After meeting with DNV-GL, PG&E determined a document summarizing their experience and depth of knowledge would be the most expeditious path for information gathering. As such, PG&E asked DNV-GL to write the document, and they said yes.