

**SCE’s Energy Efficiency Rolling Portfolio Business Plan for 2018-2025
DATA REQUEST, FIRST SET
SMALL BUSINESS UTILITY ADVOCATES**

TO:	Jane Lee Cole, Southern California Edison Company (SCE) via email to Jane.Lee.Cole@sce.com
FROM:	Kathryn Kriozere, on behalf of Small Business Utility Advocates
DATE SENT:	May 30, 2017
RESPONSES REQUESTED BY:	June 14, 2017

Please provide your responses electronically, via email if possible, to each of the following people:

James Birkelund
Small Business Utility Advocates
548 Market St., #11200
San Francisco, CA 94080
Tel: (415) 602-6223
Email: james@utilityadvocates.com

Kathryn Kriozere
Small Business Utility Advocates
2150 Allston Way, Suite 400
Berkeley, CA 94704
Tel: (510) 863-0009
Email: kathryn@utilityadvocates.org

Responses are requested immediately upon availability and prior to the requested date if possible. If SCE has any questions or objections regarding these data requests, please call Kathryn Kriozere. Please identify the person who provides the response and a contact phone number; assume that these are ongoing requests; and include updated responses that become available during these proceedings.

SCE Application For Approval of Energy Efficiency Business Plan:

1. Please provide any studies, reports, or other data that show SCE’s commercial customer base broken down by number of employees (see SDG&E Business Plan p. 72, figure 3.10 for an example).
2. Please describe SCE’s efforts to date to inform small businesses of energy efficiency programs.
3. SCE’s Business Plan states that there are still many opportunities for EE among small commercial customers, however “these opportunities are not the most cost-effective due to the high cost of reaching customers and the low savings potential per customer.”¹

¹ SCE’s Energy Efficiency Rolling Portfolio Business Plan for 2018-2025, p. 88

- a. Please provide any data or analysis showing the actual cost of reaching small commercial customers vs other customers.
 - b. Please provide any studies or analyses that were conducted to assess energy savings potential on anything other than a “per customer” basis, for example savings per square foot or per dollar invested.
4. Approximately what percentage of SCE’s annual commercial sector revenue is collected from small commercial customers?
5. Approximately what percentage of SCE’s energy efficiency budget is spent on small commercial customers?