

**A.17-01-014**  
**SDG&E 2018-2025 EE Rolling Portfolio Business Plan**  
**TURN Data Request TURN-SDG&E-01 Dated February 24, 2017**  
**Question 5**  
Submitted: March 20, 2017

**Statewide Program Administration**

5. Please explain whether, and if so, how, SDG&E's proposed administration of both the Statewide PLA program (Business Plan, pp. 20-21) and Residential/Commercial Upstream HVAC program (Business Plan, pp. 18-19) creates potential synergetic opportunities. For instance, SDG&E proposes to bid out both of these statewide programs on the same timeline, as part of its proposed "Phase 1 2017" solicitation, per Figure 1.10. Might SDG&E invite potential bidders to propose to implement both programs, and accordingly to target manufacturers, distributors, and/or retailers of both HVAC and PLA products? Why or why not?

**SDG&E Response:**

SDG&E remains open to bidders proposing solutions to both the Statewide PLA and Residential and Commercial Upstream HVAC Programs. However, SDG&E believes that PLA and HVAC strategies likely involve different upstream/midstream delivery channels as compared to the retailer level, where various appliances together with HVAC units are available (e.g., Home Depot). SDG&E looks forward to receiving comments and suggestions from TURN and other parties to the proceeding and will give consideration to suggestions for the Phase 1 2017 solicitations going forward.