

***Southern California Edison***  
**SCE EE Business Plan A.17-01-013**

**DATA REQUEST SET A.17-01-013-ORA-SCE-001**

**To:** ORA

**Prepared by:** Shahana Samiullah

**Title:** Senior Manager

**Dated:** 03/01/2017

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**Question 02a-f:**

What analysis did you perform to determine the proposed short, medium and long-term *targets* provided for each metric are reasonable and will indicate where your performance falls “on the continuum of success to failure” (D.15-10-028 at p. 54). Please provide all documents and workpapers showing analysis performed in the development and selection of appropriate targets for the following business plan chapters:

- a. Residential
- b. Commercial
- c. Public Sector
- d. Industrial
- e. Agricultural
- f. Cross-cutting

**Response to Question 02a-f:**

For portfolio metrics, SCE proposed three metrics in its Amended EE Business Plan: (1) Energy Consumption (GWh) and Demand (MW) Savings, (2) Portfolio Cost-Effectiveness (TRC and PAC), and (3) GHG Emissions. Of these three metrics, SCE proposed specific targets for the first two metrics. SCE did not include specific targets for GHG Emissions, but they directly correlate to the savings targets. For savings, SCE included annual targets for 2018-2025 (see Table 11 on pp. 30-31 of SCE's Amended E Business Plan). For cost-effectiveness, SCE included annual targets for 2018-2020 (see Table 12 on pp. 33-34 of SCE's Amended EE Business Plan). These targets resulted from SCE's portfolio budget optimization process to achieve the savings goals the Commission established for SCE in D.15-10-028. SCE determined these targets are reasonable because they meet or exceed Commission-established savings goals and cost-effectiveness requirements (to the extent the Commission clarifies in this proceeding that EE Program Administrators must achieve a portfolio cost-effectiveness of something greater than one, SCE will adjust its cost-effectiveness targets accordingly).

For sector-level metrics, SCE proposed a wide range of metrics. For the majority of the sector-level metrics, SCE expects to develop specific short-, medium-, and long-term targets as part of this proceeding. SCE included specific targets for its Codes & Standards metrics and its Emerging Technology Program metrics in the Amended EE Business Plan. The development of these targets was based primarily on SCE's experience and past achievements in these areas as

well as program goals and objectives.