

A.17-01-013, et al.
SDG&E 2018-2025 EE Rolling Portfolio Business Plan
ORA DATA REQUEST No. ORA-A1701013-SDGE001 Dated March 1, 2017
Question 30
Submitted: March 23, 2017

Administrative Costs

30. Please complete the following budget accounting table to reflect the administrative costs (separate from PA costs to administer these programs) of your third party and local government programs:

SDG&E Response:

SDG&E does not specifically budget administrator costs for Third Party Program and Local Government Partnerships and therefore does not have this data available per the request. However, SDG&E tracks and reports administrator expenditures separately as required by the Commission. These expenditures are reported quarterly and annually and are available on EESTATS website at <http://eestats.cpuc.ca.gov/Views/Documents.aspx>.

Below are the reported data for 2013-2015 and 2016.

Table 3
Expenditures 2013- 2015

Summary of Portfolio Expenditures	2013 - 2015 Adopted Budget	Cumulative Annual Expenditures	Percent of Portfolio Adopted Budget (3-yr)	Percent of Total Cumulative Annual Expenditures
Total Portfolio Expenditures				
Administrative Costs (1)		25,805,563	8.22%	9.66%
Marketing/ Advertising/ Outreach Costs		13,181,588	4.20%	4.93%
Direct Implementation Costs		228,208,065	72.71%	85.41%
Total Portfolio Expenditures	\$ 313,872,082	267,195,216	85.13%	100.00%
<i>Total Competitive Bid Program Expenditures (sub-component of portfolio)</i>				
Administrative Costs (1)		1,977,721	0.63%	0.74%
Marketing/ Advertising/ Outreach Costs		1,521,108	0.48%	0.57%
Direct Implementation Costs		78,997,937	25.17%	29.57%
Total Competitive Bid Program Expenditures		82,496,765	26.28%	30.88%
<i>Total Partnership Program Expenditures (sub-component of portfolio)</i>				
Administrative Costs (1)		3,183,764	1.01%	1.19%
Marketing/ Advertising/ Outreach Costs		918,555	0.29%	0.34%
Direct Implementation Costs		16,776,319	5.34%	6.28%
Total Partnership Program Expenditures		20,878,638	6.65%	7.81%
Total EM&V Expenditures (separate from portfolio)				
EMV IOU		2,187,847	16.60%	43.37%
EMV JOINT STAFF		2,857,129	21.67%	56.63%
Total EM&V Expenditures	\$ 13,183,529	5,044,975	38.27%	100.00%

Notes:

1. Non-IOU Administrative cost are included in the Administrative Costs Amount on this table. These administrative costs are excluded for determining budget targets and caps in compliance with D. 09-09-047 OP13.

General Notes:

- Direct Implementation (Incentives and Rebates) include: End User Rebates, Direct Install labor activity, Direct Install Materials & Services, and Upstream/Midstream rebates.
- Direct Implementation Target Exempt Programs include: Codes & Standards, Emerging Technologies, Workforce Education & Training (Business Portfolio), Integrated Demand Side Management, Commercial-Continuous Energy Improvement, Commercial-Non-Residential Audit, Industrial-Continuous Energy Improvement, Industrial-Energy Audit, Agriculture-Continuous Energy Improvement, Agriculture-Energy Audit, Agriculture-Pump Test Services, and relevant local and partner programs.
- Statewide amounts do not include Local Government Partnerships.
- General Rate Case (GRC) loaders are not included in the 2013-2015 Budget Amounts or the Cumulative Annual Expenditure Amounts on Table 3. GRC Loaders are: Material Purchasing Overheads, Vehicle Overheads, Labor (ICP, PLPD, Work Comp) Overheads, and Labor Pension & Benefits Overheads.
- On Bill Financing (OBF) Loan Pool is not included in Table 3.
- Table 3 includes Statewide Marketing Education and Outreach approved in D.13-12-038.

Source : SDG&E 2015 EE Annual Report, May 1, 2016.

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2016 Q4 2016 Quarterly Report (Note that the information is draft. Final data will be available in SDG&E's 2016 EE Annual Report due on May 1, 2017.)

Quarterly IOU Expenditure Performance Against Cap & Targets											
Budget Category		Statewide Expenditures ⁶	Third Party Expenditures	Local Expenditures	EM&V Costs	OBF Pool	Additional Loaders	Total Portfolio Expenditures (Including Additional Overheads)	Percent	Cap/Target %	
Administrative Costs											
	IOU	\$ 4,948,719	\$ 83,203	\$ 1,646,844			\$ 2,668,112	\$ 9,346,878	7.2%	10.0%	
	Non-IOU ²	\$ 115,528	\$ 339,003	\$ 396,733				\$ 851,264	0.7%	10.0%	
Marketing and Outreach Costs											
		\$ 4,130,713	\$ 388,427	\$ 872,346				\$ 5,587,572			
	Marketing & Outreach	\$ 1,117,458	\$ 388,427	\$ 872,346			\$ 196,085	\$ 2,574,317	2.0%	6.0%	
	Statewide Marketing & Outreach ³	\$ 3,013,255	\$ -	\$ -				\$ 3,013,255			
Direct Implementation Costs											
		\$ 68,806,759	\$ 20,740,728	\$ 17,889,578			\$ 1,991,156	\$ 109,428,221			
	Direct Implementation (Incentives and Rebates) ⁴	\$ 50,252,775	\$ 4,153,099	\$ 8,954,129				\$ 63,360,003			
	Direct Implementation (Non Incentives)	\$ 17,126,840	\$ 16,327,498	\$ 7,870,674			\$ 1,991,156	\$ 43,316,169	33.3%	20.0%	
	Direct Implementation Target Exempt Programs ⁵	\$ 1,427,144	\$ 260,130	\$ 1,064,775				\$ -			
EM&V Costs											
		\$ -	\$ -	\$ -	\$ 735,877			\$ 735,877	0.6%	4.0%	
	IOU Staff				\$ 620,730						
	Commission Staff				\$ 115,148						
	OBF Loan Pool (Loan Agreements Signed 1-1-2016 thru 12-31-2016)					\$ 3,978,028		\$ 3,978,028			
Total											
		\$ 78,001,719	\$ 21,551,361	\$ 20,805,502	\$ 735,877	\$ 3,978,028	\$ 4,855,352	\$ 129,927,840			
Program to Date Spending											
								\$ 120,358,582			
Notes											
1. The phasing of expenditures could lead to significant variances versus portfolio cap and target percentages. Review of this report should take into consideration the period of evaluation in relation to the 2010-2012 program cycle.											
2. The Third Party and Partnership administrative cost target is calculated as a percentage of total Third Party and Partnership expenditures (excluding IOU support).											
3. Statewide Marketing & Outreach should be excluded from the Marketing and Outreach cost target calculation.											
4. Direct Implementation (Incentives and Rebates) include: End User Rebates, Direct Install labor activity, Direct Install Materials & Services, and Upstream/Midstream rebates.											
5. Direct Implementation Target Exempt Programs include: Codes & Standards, Emerging Technologies, Workforce Education & Training (Business Portfolio), Integrated Demand Side Management, Commercial-Continuous Energy Improvement, Commercial-Non-Residential Audit, Industrial-Continuous Energy Improvement, Industrial-Energy Audit, Agriculture-Continuous Energy Improvement, Agriculture-Energy Audit, Agriculture-Pump Test Services, and relevant local and partner programs.											
6. Statewide amounts do not include Local Government Partnerships.											