



## ACCOUNTANTS' COMPILATION REPORT

Board of Directors  
Marin Clean Energy

Management is responsible for the accompanying special purpose statement of Marin Clean Energy (a California Joint Powers Authority) which comprise the budgetary comparison schedule for the period ended February 28, 2017, and for determining that the budgetary basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on this special purpose budgetary comparison statement.

The special purpose statement is prepared in accordance with the budgetary basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. This report is intended for the information of the Board of Directors of MCE.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the special purpose budgetary comparison statement, they might influence the user's conclusions about the Authority's results of operations. Accordingly, this special purpose budgetary comparison statement is not designed for those who are not informed about such matters.

The supplementary information contained on page 4 is presented for purposes of additional analysis. The supplementary information has been compiled from information that is the representation of management. We have not audited or reviewed the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

*MAHER ACCOUNTANCY*

San Rafael, CA  
March 20, 2017



**MARIN CLEAN ENERGY  
OPERATING FUND  
BUDGETARY COMPARISON SCHEDULE  
April 1, 2016 through February 28, 2017**

|  | Actual - from April 1 through<br>February 28 |                    | YTD Budget<br>(Amended) | YTD Budget<br>Variance (Under<br>Over) | YTD<br>Actual/Budget % | Annual Budget<br>(Amended) | Budget<br>Remaining |
|--|--|--------------------|-------------------------|--|------------------------|----------------------------|---------------------|
|  | 2015/16                                      | 2016/17            | 2016/17                 | 2016/17                                | 2016/17                | 2016/17                    | 2016/17             |
| <b>ENERGY REVENUE</b>  |  |                    |                         |  |                        |                            |                     |
| Revenue - Electricity (net of allowance)                               | \$ 138,341,445                               | \$ 164,605,823     | \$ 166,478,000          | \$ (1,872,177)                         | 98.88%                 | \$ 181,351,000             | \$ 16,745,177       |
| Other revenue  | 444,341                                      | 128,918            |                         | 128,918                                |                        | -                          | (128,918)           |
| <b>TOTAL ENERGY REVENUE</b>  | <b>138,785,786</b>                           | <b>164,734,741</b> | <b>166,478,000</b>      | <b>(1,743,259)</b>                     | <b>98.95%</b>          | <b>181,351,000</b>         | <b>16,616,259</b>   |
| <b>ENERGY EXPENSES</b>   |  |                    |                         |  |                        |                            |                     |
| Cost of energy   | 112,544,143                                  | 139,202,231        | 144,030,000             | (4,827,769)                            | 96.65%                 | 159,033,000                | 19,830,769          |
| Service fees- PG&E   | 788,310                                      | 1,030,695          | 1,134,800               | (104,105)                              | 90.83%                 | 1,255,000                  | 224,305             |
| <b>TOTAL ENERGY EXPENSES</b>   | <b>113,332,453</b>                           | <b>140,232,926</b> | <b>145,164,800</b>      | <b>(4,931,874)</b>                     | <b>96.60%</b>          | <b>160,288,000</b>         | <b>20,055,074</b>   |
| <b>NET ENERGY EXPENSES</b>   | <b>25,453,333</b>                            | <b>24,501,815</b>  | <b>21,313,200</b>       | <b>3,188,615</b>                       |                        | <b>21,063,000</b>          |                     |
| <b>OPERATING EXPENSES</b>  |  |                    |                         |  |                        |                            |                     |
| Personnel  | 2,811,581                                    | 4,151,511          | 4,455,242               | (303,731)                              | 93.18%                 | 5,251,000                  | 1,099,489           |
| Data manager   | 2,629,826                                    | 3,022,019          | 3,359,700               | (337,681)                              | 89.95%                 | 3,674,000                  | 651,981             |
| Technical and scheduling services                                      | 574,801                                      | 523,945            | 697,980                 | (174,035)                              | 75.07%                 | 762,000                    | 238,055             |
| Legal counsel  | 394,517                                      | 534,889            | 748,917                 | (214,028)                              | 71.42%                 | 817,000                    | 282,111             |
| Communications services<br>and related expenses                        | 575,284                                      | 923,437            | 906,750                 | 16,687                                 | 101.84%                | 986,000                    | 62,563              |
| Other services   | 288,358                                      | 316,725            | 429,917                 | (113,192)                              | 73.67%                 | 469,000                    | 152,275             |
| General and administration   | 226,418                                      | 366,210            | 408,167                 | (41,957)                               | 89.72%                 | 443,000                    | 76,790              |
| Occupancy  | 203,073                                      | 353,987            | 374,833                 | (20,846)                               | 94.44%                 | 403,000                    | 49,013              |
| Integrated demand-side pilot programs                                  | 3,850  | 7,090              | 45,833                  | (38,743)                               | 15.47%                 | 50,000                     | 42,910              |
| Marin County green business program                                    | -  | 10,000             | 10,000                  | -                                      | 0.00%                  | 10,000                     | -                   |
| Low income solar programs  | 4,000  | 17,800             | 32,083                  | (14,283)                               | 0.00%                  | 35,000                     | 17,200              |
| <b>TOTAL OPERATING EXPENSES</b>  | <b>7,711,708</b>                             | <b>10,227,613</b>  | <b>11,469,422</b>       | <b>(1,241,809)</b>                     | <b>89.17%</b>          | <b>12,900,000</b>          | <b>2,672,387</b>    |
| <b>OPERATING INCOME (LOSS)</b>   | <b>17,741,625</b>                            | <b>14,274,202</b>  | <b>9,843,778</b>        | <b>4,430,424</b>                       | <b>145.01%</b>         | <b>8,163,000</b>           |                     |
| <b>NONOPERATING REVENUES</b>   |  |                    |                         |  |                        |                            |                     |
| Grant Income   |  |                    | 75,000                  | (75,000)                               | 0.00%                  | 75,000                     | 75,000              |
| Interest income  | 9,256  | 89,470             | 45,833                  | 43,637                                 | 195.21%                | 50,000                     | (39,470)            |
| <b>TOTAL NONOPERATING REVENUES</b>                                     | <b>9,256</b>                                 | <b>89,470</b>      | <b>120,833</b>          | <b>(31,363)</b>                        |                        | <b>125,000</b>             | <b>35,530</b>       |
| <b>NONOPERATING EXPENSES</b>   |  |                    |                         |  |                        |                            |                     |
| Interest expense and financing costs                                   | 123,680                                      | 32,515             | 346,917                 | (314,402)                              | 0.00%                  | 345,500                    | 312,985             |
| Depreciation (supplemental)  | 69,922                                       | 84,432             | 91,667                  | (7,235)                                | 92.11%                 | 100,000                    | 15,568              |
| <b>TOTAL NONOPERATING EXPENSES</b>                                     | <b>193,602</b>                               | <b>116,947</b>     | <b>438,583</b>          | <b>(321,636)</b>                       |                        | <b>445,500</b>             | <b>328,553</b>      |
| <b>TOTAL NONOPERATING<br/>INCOME (EXPENSES)</b>                        | <b>(184,346)</b>                             | <b>(27,477)</b>    | <b>(317,750)</b>        | <b>290,273</b>                         | <b>8.65%</b>           | <b>(320,500)</b>           |                     |
| <b>CHANGE IN NET POSITION</b>  | <b>17,557,279</b>                            | <b>14,246,725</b>  | <b>9,526,028</b>        | <b>4,720,697</b>                       | <b>149.56%</b>         | <b>7,842,500</b>           |                     |
| <b>CAPITAL EXPENDITURES, INTERFUND<br/>TRANSFERS &amp; OTHER</b>       |  |                    |                         |  |                        |                            |                     |
| Capital outlay   | 174,947                                      | 133,526            | 346,917                 | (213,391)                              | 38.49%                 | 383,000                    | 249,474             |
| Depreciation (supplemental)  | (69,922)                                     | (84,432)           | (91,667)                | 7,235                                  | 92.11%                 | (100,000)                  | (15,568)            |
| Repayment of loan principal  | 2,024,038                                    | -                  | -                       | -                                      |                        | -                          | -                   |
| Transfer to Renewable Energy Reserve                                   | 1,000,000                                    | -                  | -                       | -                                      |                        | -                          | -                   |
| Transfer to Local Renewable Development Fund                           | 151,383                                      | 173,263            | 173,263                 | -                                      | 100.00%                | 173,263                    | -                   |
| <b>TOTAL CAPITAL EXPENDITURES,<br/>INTERFUND TRANSFERS &amp; OTHER</b> | <b>3,280,446</b>                             | <b>222,357</b>     | <b>428,513</b>          | <b>(206,156)</b>                       | <b>51.89%</b>          | <b>456,263</b>             | <b>233,906</b>      |
| Net increase (decrease) in available fund balance                      | \$ 14,276,833                                | \$ 14,024,368      | \$ 9,097,515            | \$ 4,926,853                           |                        | \$ 7,386,237               |                     |

See accountants' compilation report.

**MARIN CLEAN ENERGY  
ENERGY EFFICIENCY PROGRAM FUND  
BUDGETARY COMPARISON SCHEDULE  
April 1, 2016 through February 28, 2017**

|  | <u>Amended<br/>Budget</u> | <u>Actual</u>    | <u>Budget<br/>Remaining</u> | <u>Actual/<br/>Budget</u> |
|--|---------------------------|------------------|-----------------------------|---------------------------|
| <b>REVENUE AND OTHER SOURCES:</b>        |                           |                  |                             |                           |
| Public purpose energy efficiency program | \$ 1,586,357              | \$ 1,219,056     | \$ 367,301                  | 76.85%                    |
| <b>EXPENDITURES AND OTHER USES:</b>      |                           |                  |                             |                           |
| Public purpose energy efficiency program | <u>1,586,357</u>          | <u>1,219,056</u> | <u>367,301</u>              | <u>76.85%</u>             |
| Net increase (decrease) in fund balance  | <u>\$ -</u>               | <u>\$ -</u>      |                             |                           |

**LOCAL RENEWABLE ENERGY DEVELOPMENT FUND  
BUDGETARY COMPARISON SCHEDULE  
April 1, 2016 through February 28, 2017**

|   | <u>Budget</u>  | <u>Actual</u>  | <u>Budget<br/>Remaining</u> | <u>Actual/<br/>Budget</u> |
|---|----------------|----------------|-----------------------------|---------------------------|
| <b>REVENUE AND OTHER SOURCES:</b>       |                |                |                             |                           |
| Transfer from Operating Fund            | \$ 173,263     | \$ 173,263     | \$ -                        | 100.00%                   |
| <b>EXPENDITURES AND OTHER USES:</b>     |                |                |                             |                           |
| Capital Outlay and related              | <u>173,263</u> | <u>246,867</u> | <u>(73,604)</u>             | <u>142.48%</u>            |
| Net increase (decrease) in fund balance | <u>\$ -</u>    | (73,604)       |                             |                           |
| Fund balance at beginning of period     |                | <u>73,604</u>  |                             |                           |
| Fund balance at end of period           |                | <u>\$ -</u>    |                             |                           |

**RENEWABLE ENERGY RESERVE FUND  
BUDGETARY COMPARISON SCHEDULE  
April 1, 2016 through February 28, 2017**

|   | <u>Amended<br/>Budget</u> | <u>Actual</u>     | <u>Budget<br/>Remaining</u> | <u>Actual/<br/>Budget</u> |
|---|---------------------------|-------------------|-----------------------------|---------------------------|
| <b>REVENUE AND OTHER SOURCES:</b>       |                           |                   |                             |                           |
| Other proceeds                          | \$ 761,350                | \$ -              | \$ 761,350                  | 0.00%                     |
| Transfer from Operating Fund            | -                         | -                 | -                           | N/A                       |
| Total revenue and other sources         | <u>\$ 761,350</u>         | <u>\$ -</u>       | <u>\$ 761,350</u>           |                           |
| <b>EXPENDITURES AND OTHER USES:</b>     |                           |                   |                             |                           |
|   | <u>939,850</u>            | <u>288,133</u>    | <u>651,717</u>              | <u>30.66%</u>             |
| Net increase (decrease) in fund balance | <u>\$ (178,500)</u>       | (288,133)         |                             |                           |
| Fund balance at beginning of period     |                           | <u>1,000,000</u>  |                             |                           |
| Fund balance at end of period           |                           | <u>\$ 711,867</u> |                             |                           |

**MARIN CLEAN ENERGY**  
**BUDGETARY SUPPLEMENTAL SCHEDULE**  
**April 1, 2016 through February 28, 2017**

|  | <b>Actual</b> |
|--|---------------|
| <b>Other services</b>                  |               |
| Audit                                  | \$ 36,000     |
| Accounting                             | 132,000       |
| IT Consulting                          | 64,500        |
| Human resources & payroll fees         | 10,660        |
| Miscellaneous professional fees        | 73,565        |
| <b>Other services</b>                  | \$ 316,725    |
| <br><b>General and administration</b>  |               |
| Data and telephone service             | \$ 33,386     |
| Meeting room rentals                   | 575           |
| Office equipment lease                 | 4,835         |
| Dues and subscriptions                 | 155,029       |
| Conferences and professional education | 37,312        |
| Travel                                 | 33,227        |
| Business meals                         | 8,379         |
| Miscellaneous administration           | 30,542        |
| Office supplies and postage            | 62,925        |
| <b>General and administration</b>      | \$ 366,210    |