

Full CAEECC Quarterly Meeting #51

Hosted by the California Energy Efficiency Coordinating Committee (CAEECC)

Meeting Date: September 23, 2026

Location: Zoom

Last updated September 28, 2026

Welcome & Background

Introductions + Agenda

Today's Agenda

View Details in Agenda Document

Welcome & Announcements

10:00 - 10:15 AM

Energy Division Updates

10:15 - 10:45 AM

01

CAEECC Business Items

10:45 - 11:10 AM

02

Planning Substantive Topics for CAEECC Engagement

11:20 - 12:00 PM

03

Hot Topic Discussion: Fuel Switching

1:00 - 3:10 PM

04

Wrap Up

3:10 - 3:15 PM

05

← Break!

← Lunch!



Meeting Goals

1

Engage on Energy Division's relevant updates

2

Discuss CAEECC planning and business items

3

Discuss fuel-switching policy questions

CAEECC Purpose: Serve as a venue to

Improve collaboration

Share information and education to support coordination of activities

Seek resolution

Identify and aim for resolution and/or propose recommendations for CPUC consideration on timely and critical issues

Vet Ideas

Provide an ongoing forum for stakeholders to bring ideas for consideration (e.g., new ideas) that could be referred to the appropriate topic specific subgroup

Find ways to make the process more efficient

Seek efficiencies in the process (e.g., review opportunities for combining meetings, prioritize key issues for stakeholders to discuss, etc.)

Structure & Composition

Facilitation Team

Birch Road Consulting;
Common Spark Consulting; Raab Associates

Co-Chairs

1 PA: MCE
1 Non-PA: The Energy Coalition

Advocates - 4

1. Natural Resources Defense Council
2. Sheet Metal Workers Local 104
3. Small Business Utility Advocates
4. Local Government Sustainable Energy Coalition

Implementers - 6

1. Center for Sustainable Energy
2. CodeCycle
3. Frontier Energy
4. San Joaquin Valley Clean Energy Organization
5. The Energy Coalition
6. City of SF Dept of Environment

+

Portfolio Administrators (PA) - 12

1. Community Choice Aggregators (1): MCE
2. Investor-owned Utilities (4): PG&E, SCE, SDG&E, SoCalGas
3. Regional Energy Networks (7): 3CREN, BayREN, CCR REN, I-REN, NREN, SoCalREN, and SDREN

Government - 3 *Ex-officio*

1. *California Air Resource Board*
2. *California Public Utilities Commission*
3. *California Energy Commission*

Welcome new CAEECC lead!

Lara Ettenson, NREN



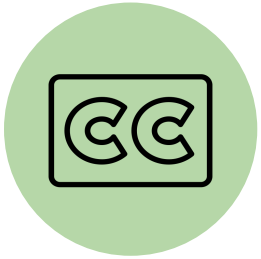
Ericka Flores, NRDC

Thank you Lara for over a decade of service on CAEECC!

00: Welcome & Background

How to Participate

Virtual Participants



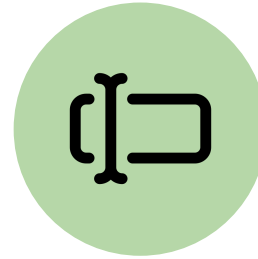
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Share your **video** if possible



Mute yourself when you're not speaking.



Rename yourself with your Representation & Pronouns



Chat is only for technical issues. No substantive comments.



When the Public Can Participate

These are the dedicated Public input opportunities, as indicated on the agenda with “*”:

- * Energy Division Updates
- * Q4 Topics Tee-Up (CAEECC Business Items)
- * Planning Substantive Topics for CAEECC Engagement
- * Hot Topic: Fuel Switching

Groundrules



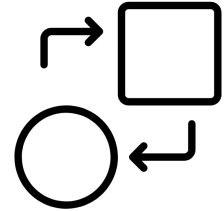
Attend all
meetings



Do your
homework



Materials are
posted 3 days
in advance



Propose
alternatives



Proposed Meeting Norms

1. Make space, take space (share the mic).
2. Stories shared here stay here; what is learned here leaves here.
3. Share your unique perspective: share your unpopular opinion!
4. Generative thinking: "yes, and" instead of "yes, but".
5. Listen from the "We", speak from the "I".
6. Offer what you can; ask for what you need.
7. Be inquisitive.
8. Assume best intent.
9. Be empowered to share impact.

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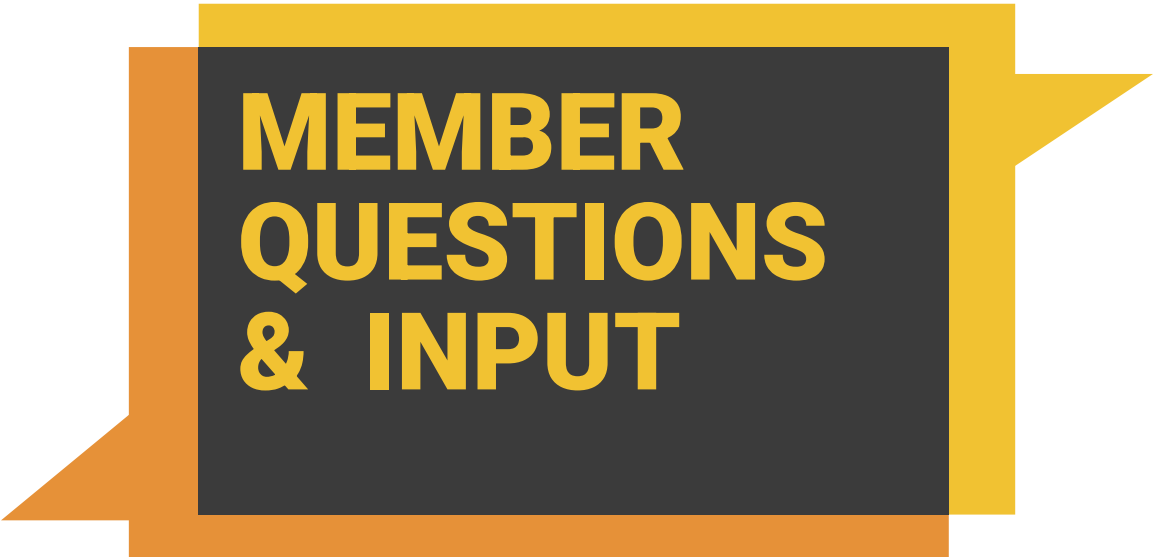
← Break!

← Lunch!

01

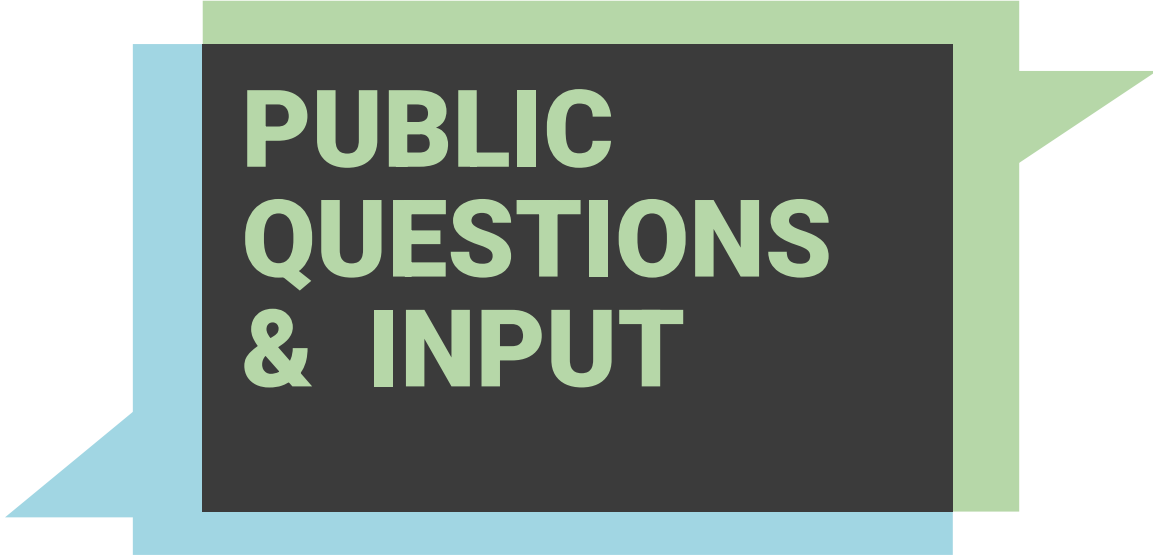
Energy Division Updates

Energy Division slides are located in a separate deck (PPT version) posted to the Q3 [Meeting Page](#)



MEMBER QUESTIONS & INPUT

*Raise your hand in the virtual
room*



PUBLIC QUESTIONS & INPUT

*Use the chat to share your comment or question.
Please include your name and affiliation.*

*Time permitting, if we need clarification, we may
request a question be conveyed verbally.*

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CAEECC Business Items

1. Groundrules Clarification
2. Call for New Members
3. Tee Up Q4 2026 Agenda
4. Website Update

2: CAEECC Business

Groundrules Clarification

Proposed Groundrule *Clarification* on abstention from voting - *for Process Issues*

Groundrule IV. B. i

- i. For any **significant process-related issues** (including the annual selection (or removal) of Co-Chairs, whether or not to launch a CAEECC Working Group, Work Group, or Subcommittee on a particular topic, ~~approval of new Members [removed/superseded by appendix A in Nov 2019]~~, and changes to groundrules, etc.) the goal would again be to reach a consensus. However, if a consensus is not achieved in a timely fashion, a decision can be made if (a) a quorum (defined as the presence - in person or over the phone - of a Member or Proxy of $\frac{3}{4}$ of Member organizations) exists, and (b) 2/3 or more of the CAEECC Members (or their Proxies) **present** - in person or over the phone - agree. **CAEECC Members are expected to weigh-in on all CAEECC voting issues, but if they elect to abstain this does not affect a quorum. Abstentions are neither a "yes" nor a "no" vote, and are not included in the numerator or denominator when determining the outcome of the vote.**
- ii. For secondary process related issues (including setting meeting dates, finalizing agenda designs, etc.) the Facilitator Team in consultation with the Co-Chairs, and after seeking input and feedback from CAEECC Members, will have the responsibility to make these decisions.

"Present" could be interpreted as allowing for abstention in original groundrules

?

Do any Members have questions about this clarification?

Note, abstention is not permitted for voting on new member applications

2: CAEECC Business

Q4 2026 Proposed Meeting Topics

Upcoming Quarterly Meeting Proposed Topics

- CAEECC Business Items:
 - Co-Chair nominations
 - 2027 Scope
 - New Member Applications
- ETA CCA presentations (PCE/Westlight, Ava, CalChoice, tbd others)
- Hot topic ideas: CalTF update & discussion; cost-effectiveness
- CEC NEI and CPUC NEB Updates



Poll: If in-person options were offered for the Q4 meeting, would you attend in-person?

Results would help determine if we should host in-person and in what locations.

CAEECC Members: please use only the options with your name on top

Non-CAEECC Members: please use only the options starting with “Non-CAEECC Members”.

Yes - LA

Yes - SF

No - I'd attend Virtual only

2: CAEECC Business

Website Update

CAEECC has hired a Contractor to refresh the Website for greater user interface, navigation, and organization. The key focus of this update is:



**Provide
CAEECC
Meeting info
clearly and
simply**



**Make
resources &
documents
easier to find**



**Modernize
the web
structure &
interface**



**Optimize for
mobile use &
increase
accessibility
(fix links!)**



all while preserving existing content



At the Annual PPRR Meeting on 7/30/2026, the Facilitation Team presented mockups of the website and sought feedback on the site.

Since this update, our website designer has begun implementing the changes, and we are aiming for a go-live date in Nov/Dec.

A few additional changes to expect:

- **Program Closure & Implementation webinar info will be added moving forward.**
- Older pages may be archived as PDFs to increase longevity of the site.

CAEECC Members provided input on the solicitation pages for Market Rate EE programs. We are still determining the best path forward—no update at this time.

Thank you CAEECC Members who have provided feedback on specific pages, use cases, and desires for the website!

Break until 11:12

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Planning Substantive Topics for CAEECC Engagement

- Cost-Effectiveness
Working Group Proposal
- Semi Annual Portfolio
Performance Report
Review (11/4/2026)
Proposed Focus

3A: CAEECC Hosted Working Groups and Workshops

Cost-Effectiveness Working Group Proposal

Cost-Effectiveness Framework ~~Reform~~ (strikethru added 9/23)



Problem

The current primary cost-effectiveness test, Total Resource Cost test, undervalues benefits by including participant costs and by failing to fully capture NEB/Is; the TRC disadvantages equity programs; is distinct from cost-effectiveness metrics used for other DERs, and has been flagged as problematic by the State Auditor's findings.

Relation to Business Plan Applications:

- Challenges with TRC, participant costs, consideration of PAC, SCT, NEBs (Various)
- NTG and NEB policy for Equity, perhaps NMEC (Various)
- CPUC Workshop on cost-effectiveness (SDREN) *Concepts from this proposal would be woven into any Working Group process
- 3C-REN Equity Principles + REN Total Benefit Metric (SoCalREN)

Policy Proposal for CAEECC Engagement

Cost-Effectiveness Framework ~~Reform~~ (strikethru added 9/23)



Purpose

Seek alignment on proposals (and arguments) to reform the current cost-effectiveness framework and submit recommendations to the CPUC through the appropriate proceedings (EE, DER CE). Aim to bridge the gap amongst stakeholders and think through operational considerations.



Expected Outcome

- Greater understanding of proposals CAEECC members have put forward; pursue alignment on proposals
- Recommended reforms on CE framework and operationalization

CPUC (not WG) retains ultimate decision-making authority (added 9/21/2026)

Policy Proposal for CAEECC Engagement

Cost-Effectiveness Framework ~~Reform~~ (strikethru added 9/23)



Scoped Topics

- **Impact of CE framework** on types of programs in EE programs today and in the future *Will not address applicability of c/e rules to RENs, equity and market support
- **Participant costs** in TRC, proposals re: PAC
- **Treatment of non-energy benefits/impacts** in TRC, or use of SCT for cost-effectiveness



Timing

Q4 2026-Q2 2027; not expecting any disposition from CPUC in that timing



Venue

~3-4 Working Group Meetings, possibly w/ subcommittees



MEMBER AND PUBLIC INPUT ON NEXT STEPS

*Raise your hand in the virtual
room*

3B: CAEECC Business

Semi Annual Portfolio Performance Report Review Planning and Discussion



About Portfolio Performance Report Reviews (PPRR)

- Required for CAEECC to host these through D.23-06-055
- Provide opportunity for stakeholder input in how portfolios are performing as they evolve
- Provide an opportunity for discussion, feedback, and adaptation as portfolios face challenges

These occur twice a year:

- **Annual:** about the prior program year (based on Annual Report)
- **Semi-Annual:** progress update approx 6 months after Annual Report filing



On 7/30/2026, we held the Annual PPRR about 2025 Portfolio and Programs

Feedback was positive, but carried some concerns and suggestions we'd love to discuss ahead of the Semi-Annual PPRR.

Evaluation Results: Scores on a scale from 1-6 with 6 being the highest.

- Objectives: 4.6
- Presentations: 5.1
- Facilitation: 5.6
- Virtual Format: 5.3
- Value: 4.9

Concerns include:

- Lack of non-PA engagement (and little opportunity)
- Repetitive to Annual Reports (not enough on the details)

The Semi-Annual PPRR is a little different than the Annual Reports. **Even though this report out will be in Q4, PAs typically do not have their full year of programs analyzed**, therefore, the report outs are usually shorter.

That being said, we know there are ways we can make this session more valuable.

Suggestions for Semi-Annual PPRR: Anything to add?

★ *Content*

- Highlight 1-2 programs; 1 challenge and 1 success
- Changes since 2025; changes planned for 2027
- How programs are/have adapted
- Measure changes from HPWH policy changes

★ *Participation:*

- Encourage greater implementer and CalAdvocates participation in meeting (request questions in advance)
- Direct contractor & participant feedback/testimonials

● *Content:*

- How equipment is or isn't meeting expected savings
- Implementation and enforcement of workforce standards
- Focus more on challenges and how to overcome them
- Summary of IDSM efforts and early results

● *Format:*

- CPUC conducts all report-outs
- 1 reference slide per PA on common quantitative progress

What is the most valuable content and format for your organization to glean from the Semi-Annual PPRR?

Raise your hand or use Slido to respond to the following questions:

1. What content/information is most important to dig into?
2. What specific PAs or types of PAs are you most interested in hearing from?
3. What format do you prefer (e.g., do you want presentation report outs or just discussion)?

Lunch Until 1:00

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← Break!

← Lunch!

04

Hot Topic Discussion: Fuel Switching

1. Background and Context
2. Panel & Q&A
3. Discussion (Members + Public)

Note, we are promoting all attendees to panelist for discussion. Please accept the request to participate fully.



Session Purpose

Facilitated space for CAEECC members/advocates to share initial ideas, concepts, concerns and questions related to potential fuel switching policy, given the scoping of the Business Plan Applications.

We invite panelists and stakeholders to share and consider specific policy questions such as:

- Definition of eligible non-regulated fuels
- Methods to determine energy savings, GHG reductions in fuel switching
- Treatment of fuel-switching with regard to cost-effectiveness
- Geographic impacts including on rates and the grid capacity

Fuel-switching involves **non-regulated** utility fuels converting to CPUC-**regulated** fuels.

The CPUC has the authority to provide direction and policy for “**regulated**” fuels (electricity and natural gas).

An “**non-regulated**” fuel might be kerosene, fuel oil, wood, coal, or most commonly, propane.

California's Fuel Sources

Regulated fuels account for most of California's fuel sources.

According to 2021 US Census Bureau ACS 5-year data, **almost 5.3% of CA households use non-regulated fuels**. However, several regions do rely heavily on **non-regulated** fuels; in rural regions, they could account for roughly 30% of household fuel sources (over 40% in Tuolumne County). Nearly ½ million households use propane as their primary heat source (NPGA, 2025).





Fuel Switching

involves non-regulated utility fuels such as propane or fuel oil converting to CPUC-regulated fuels.



Fuel Substitution

when all or a portion of the existing energy use is converted from one CPUC-regulated fuel to another CPUC-regulated fuel.

The three-prong test is used to determine eligibility for fuel substitution.

Fuel Switching in the BPA Proceeding

Many PAs and advocates have supported proposals for the CPUC to allow energy efficiency programs to deliver **fuel switching**.

The July 2026 Scoping Ruling in the Business Plan Application proceeding ([A.26-03-009](#) et al) scoped in the following issue:

19. Should energy efficiency funding be allowed to be used to encourage fuel switching from non-regulated fuels to regulated fuels? If so, should this be allowed for switches to natural gas or electricity or both? What segment(s) do these measures qualify for, if allowed?

Today, we will hear from a panel discussing key questions related to this topic, open up for Q&A with the panel, then have a discussion around a few guiding questions.

A ruling with more specifics about fuel switching issues is anticipated this fall.



Patricia Terry
NREN



Sarah Sharpe
Central
California
Asthma
Collaborative



Ericka Flores
NRDC



Jeffery Liang
Energy
Solutions



Jenny Roecks
PG&E

Our Panelists

Guiding Questions for Panel Discussion

-  How could fuel switching support equity, grid, or other system level benefits?
-  If EE funding for fuel switching is authorized, should there be caps, limitations, or targets? *(updated after the meeting with the correct question asked to the panel)*
-  How should fuel switching measures be valued? Do we have existing tools that would work, or should the Commission consider alternatives?
-  How should the cost-benefits of fuel switching be assessed? (same as energy efficiency and fuel sub measures?).
-  Since the baseline fuel in fuel switching is unregulated, how should the reduction in delivered fuel use be measured?



USE SLIDO FOR Q&A

**Join Slido (#2765247) to ask a
question throughout the panel.**

Feel free to upvote any questions or reply to
others.



Patricia Terry

Portfolio Lead
NREN

How could fuel switching support equity, grid, or other system level benefits?

- Rural customer proportionally use more unregulated fuels than urban customers. Why should electrification be more difficult for rural customers?

Since the baseline fuel in fuel switching is unregulated, how should the reduction in delivered fuel use be measured

- Reducing unregulated fuels still contributes to and should be measures by GHG reductions non-energy benefits (health, safety)

How should fuel switching measures be valued? Do we have existing tools (like the ACC) that would work, or should the Commission consider alternatives?

- For propane measures, existing measure packages could be used for energy savings, but converted to BTU or GHG reduction
- Non-Energy Benefits and bill reductions should be included in the value



Jeffery Liang

Senior Energy Efficiency Manager
Energy Solutions

How could fuel switching support equity, grid, or other system level benefits?

- Fuel switching will generally improve the affordability for low-income and disadvantaged communities

With a 70,000 heat pump dataset, we have identified the conditions for positive bill impacts

If EE funding for fuel switching is authorized, should there be caps, limitations, or targets?

Prioritization is necessary but complex

- Presence of A/C
- Gas/Electric utility
- Climate



Sarah Sharpe

Deputy Executive Director
Central California Asthma
Collaborative

How could fuel switching support equity, grid, or other system level benefits?

- **Equity:** improves health via indoor air pollution reductions & reduces costs.
- **Necessity vs Choice:** reliance on “un-regulated” fuels mostly out of necessity.
- **Numerous Inequities Compound:** lack of access to gas is only one type of inequity rural communities often face.
- **Propane is Costly:** SJV study customers spent nearly 3x as much on propane for heating than customers with natural gas heating (Opinion Dynamics, 2021).
- **Lack of Unregulated EE Support:** limited opportunities/resources for households on unregulated fuels to improve EE or upgrade their appliances.
- **Newer Tech is More Efficient:** New, higher tech appliances can be integrated into the grid for demand response or VPP resources

If EE funding for fuel switching is authorized, should there be caps, limitations, or targets?

- **Electric Switching Only:** EE and ESA funding should support fuel switching only to electricity: IAQ and GHG
- **Reliability:** Need reliability - battery storage & solar at low-no cost. *<20% of residential respondents said they would be willing to switch to electric without any backup (CARB 2025).*
- **Target DAC Communities:** Targets for these funds should be low-income (perhaps higher threshold than CARE/FERA), DACs and medical baseline customers



Ericka Flores

Clean Energy & Equity Advocate
NRDC

How could fuel switching support equity, grid, or other system level benefits?

- Expand access to efficient electric technologies for rural, hard-to-reach, and lower-income customers who rely on propane, wood, pellets, or other unregulated fuels.
- Reduce combustion-related GHG emissions, air pollution, fuel-delivery burdens, and potentially household energy costs.
- Make the efficient electric option easier and more affordable when customers are already replacing equipment or considering a fuel switch.

How should the cost-benefits of fuel switching be assessed?

- Use a consistent EE cost-effectiveness framework, while recognizing that the baseline fuel is outside the regulated utility system.
- Assess the full set of costs and benefits, including avoided fuel costs, emissions reductions, enabling infrastructure, and customer impacts.
- EE funding should support high-efficiency electric technologies—not subsidize new or continued fossil-fuel combustion.



Jenny Roecks

Principal EE Policy Analyst
PG&E

How could fuel switching support equity, grid, or other system level benefits?

- From an electric and natural gas all-ratepayer perspective, fuel switching only increases the energy system costs of the fuel “switched,” & doesn’t decrease energy system costs for either electricity or natural gas (including GHG costs).
- Fuel switching can support the sub-objectives of the market support & equity segments, including demand & access to tech & indoor air quality.

If EE funding for fuel switching (F/S) is authorized, should there be caps, limitations, or targets?

- F/S is not cost-effective under TRC and PAC tests & delivers negative TSB—there are only added costs. PG&E recommends strongly limiting funding for F/S for all PAs until short- & long-term rate impacts are better understood, & appropriate ratepayer-funded valuation frameworks are adopted.

How should the cost-benefits of fuel switching be assessed? (same as energy efficiency and fuel sub measures)?

- Relative to the electric and/or natural gas energy systems because electric and/or natural gas ratepayers are funding these interventions
- According to the EE portfolio segment policies where these interventions are offered.



MEMBER & PUBLIC Q&A

**Join Slido (#2765247) to ask
a question.**

Facilitators will select questions to
raise to panelists as time permits

Polls + Discussion

For this next section, we invite participants to share some of their views on the panel topics. To get things going, we'll have some Slido surveys and will open up for additional comments.



What approach should the Commission use to value fuel-switching measures?





Discussion Questions, raise your hand to get into the queue

How should unregulated fuels be treated in a cost-benefit or valuation method?

How, if at all, should the cost-effectiveness assessment of fuel-switching measures differ from the approach used for energy efficiency or other fuel-substitution measures? What costs, benefits, or impacts should be treated differently, if any?



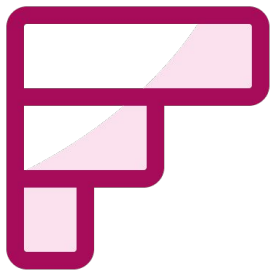
What should be the primary consideration when evaluating potential rate impacts from a growing fuel-switching market?



?

Discussion Question, raise your hand to get into the queue

How should rate increases factor into valuation, cost-benefit analysis, or EE budget limitations, if at all?



Which of the three objectives should be prioritized in a fuel switching policy?



?

Discussion Questions, raise your hand to get into the queue

What should be required for efficiency funding to be used for fuel switching? Where there are tradeoffs among these objectives, which should take priority—and what should be a minimum threshold or guardrail?

What's next?

According to the [7/2026 Scoping Memo](#), we can expect the following schedule

Opening testimony served ³	October 30, 2026
Rebuttal testimony served	December 3, 2026
Meet and confer session among parties	December 9, 2026
Deadline to file motion to request evidentiary hearings	December 14, 2026
ALJ ruling determining status of evidentiary hearings	December 21, 2026

and more in the new year....

The notes and a recording from today's panel discussion will be posted online first as a draft, then finalized by October 7, well before the opening testimony filing deadline should any organization want to refer to them.

05

Main Assembly Wrap Up

PA Solicitation Reminder

Call for New Members (moved in slide
sequence 9/22)

2026 Meeting Dates

Evaluations

Next Steps

PA Solicitations are included in the Appendix. Please email the contacts provided for any questions regarding them.

Call for New Members 2027 Application

Application Process, Timeline, & Groundrules

Early October 2026

Notification

Notification to interested stakeholders when there are openings.

Groundrules require that the facilitator “notifies interested stakeholders when there are openings in the CAEECC (by informing CAEECC Members of posting on the website, and potentially notifying the CAEECC list serve)”

Due October 30, 2026

Application

New Member Application is open for stakeholders to apply.

Applications are submitted via surveymonkey and application questions are as prescribed in the groundrules.

Late November 2026

Review

Circulation of applications to CAEECC Members & initial proposal.

CAEECC Facilitator compiles applications and annually circulates application letters to Full CAEECC for their consideration (either at a regularly-scheduled CAEECC meeting or some other process agreed to by the CAEECC), along with an initial proposal based on the criteria above for Member discussion and approval

Mid December 2026

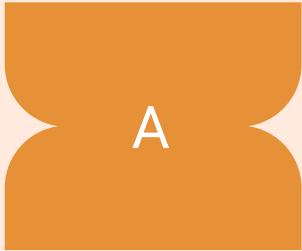
Approval

Consensus or vote for approval.

After discussion by the CAEECC, facilitator will attempt to get a consensus of the Members present within the allotted time on the disposition of each new Member application (defined as unanimity). If there is no consensus of the Members present, then the CAEECC will vote on each new Member application—and a minimum of $\frac{3}{4}$ of the total Membership are needed to approve the new Member

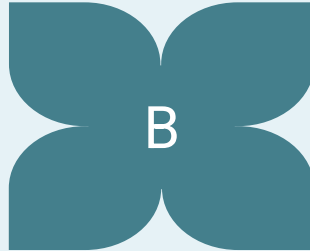
Application Review Factors

Membership Criteria



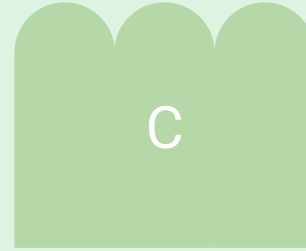
how well the Member meets all of the Membership criteria outlined in the groundrules.

CAEECC Membership Size



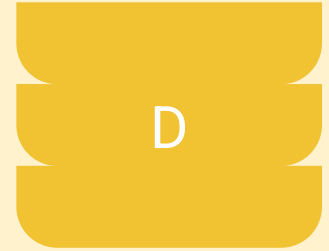
overall size of the CAEECC (e.g., in the 20-25 Member range)

CAEECC Composition



the composition of the CAEECC as a whole (i.e., so that there's reasonable balance among the different stakeholder interests and that there's not redundancy of interests among Members)

Avoiding Duplicative Membership



avoid overly duplicative Membership on the CAEECC (e.g., an umbrella organization plus separately several of its organizational members)

2026 Meeting Dates

Date	Meeting	Location
11/4 (W)	Portfolio Performance Report Review (Semi-Annual)	Virtual
12/9 (W)	<i>2 hour hold for CAEECC Members for Member Application Review</i>	Virtual
12/15 (T)	Q4 Full CAEECC Meeting #52	Virtual + TBD

2027 Meetings

- 4 Quarterly Meetings
- 2 Portfolio Performance Report Review sessions
- 1 Workshop on Workforce Standards in January/Early February
- 1 Working Groups on Cost-Effectiveness (added during 9/23 mtg)

6/9/2026 Meeting Evaluation Scores

Evaluation Question Summaries	Avg.
Objectives of the meeting were accomplished.	4.9
Presentations and background documents were clear and helpful.	5.3
This meeting was an inclusive and trusting environment.	5.3
The facilitators were effective in running the meeting.	5.1
Overall, the meeting format was smooth and effective.	5.2
Overall, this Full CAEECC meeting was successful.	4.8
Overall, this Full CAEECC meeting was valuable to my organization.	4.5

Scores are 1-6 scale, where 1 is "strongly disagree" and 6 is "strongly agree"; and 3.5 is mid-point of 1-6 scale

Scores based on responses from 15 members and 2 stakeholders

Facilitation Team and Co-Chairs reviewed and debriefed comments from respondents

Q3 Meeting Follow Up



Complete evaluations
today and latest by
September 30, 2026
COB



September 30, 2026

Draft meeting
summary posted on
CAEECC website



Appendix

A. PA Solicitation Updates

Appendix A

Portfolio Administrator Solicitation Updates

CCR REN 2026-27 Solicitation Schedule*

Year	2026				2027											
Quarter	Q3	Q4			Q1			Q2			Q3			Q4		
Month	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Admin																
Commercial																
Residential																
SEM**																
WE&T																

Contact:
Trevor Keith,
Administrator
tkeith@co.slo.ca.us

Legend	
	RFP Prep
	RFP
	Contract Negotiations
	AL (if applicable) + Approval+IP

New Programs

Strategic Energy Management**

2026 Program Closures

None

**Subject to change*

***Pending CPUC approval of Advice Letter (AL) 4-E-A/4-G-A, Central California Rural Regional Energy Network Request for Launch of New Energy Efficiency Strategic Energy Management Program*

PG&E 2024 – 2026 Solicitation Schedule*

Year		2024			2025												2026											
Quarter		Q4			Q1			Q2			Q3			Q4			Q1			Q2			Q3			Q4		
Month		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Local Res & Comm	Zonal Electrification – Pilot 1																											
Local Res & Comm	Zonal Electrification – Pilot 2																											
Local Residential	Res. Electrification Equity																											
Local Commercial	Comm. Energy Mgmt. (SEM Expansion)																											
Local Residential	Res. Whole Home Load Management																											
Statewide WE&T	SW WE&T Career and Workforce Readiness																											
Statewide Commercial	SW HVAC																											

Legend:	
	RFA Prep
	RFA
	RFP Prep
	RFP
	Contract Negotiation
	AL (if applicable) + Approval + IP

Recently Launched Programs:

- None

Advice Letters Under Review:

- None

Contract Execution:

- SW WE&T Career & Workforce Readiness
- SW HVAC

Terminated Solicitations:

- None

Kicking-off Negotiations:

- None

In-flight Solicitations:

- None

Upcoming in 2026:

- TBD

*Subject to change, pending any modifications and/or approvals from the Commission related to PG&E's Energy Efficiency program administration.

SoCalGas Solicitation Pipeline | 2025-2026

CURRENT VIEW

IOU	Year		2025							2026							
	Quarter				Q3			Q4		Q1			Q2			Q3	
	Month		Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
SoCalGas	Local - All Segments	Innovation Design for EE Activities (Round 1)															
SoCalGas	Local - All Segments	Innovation Design for EE Activities (Round 2)															
SoCalGas	Local - All Segments	Innovation Design for EE Activities (Round 3)															
SoCalGas	Local - All Segments	Innovation Design for EE Activities (Round 4)															
SoCalGas	Local - All Segments	Market Access Program (MAP)															
SoCalGas	Local - Commercial	Large Commercial															

PROCESS STAGES

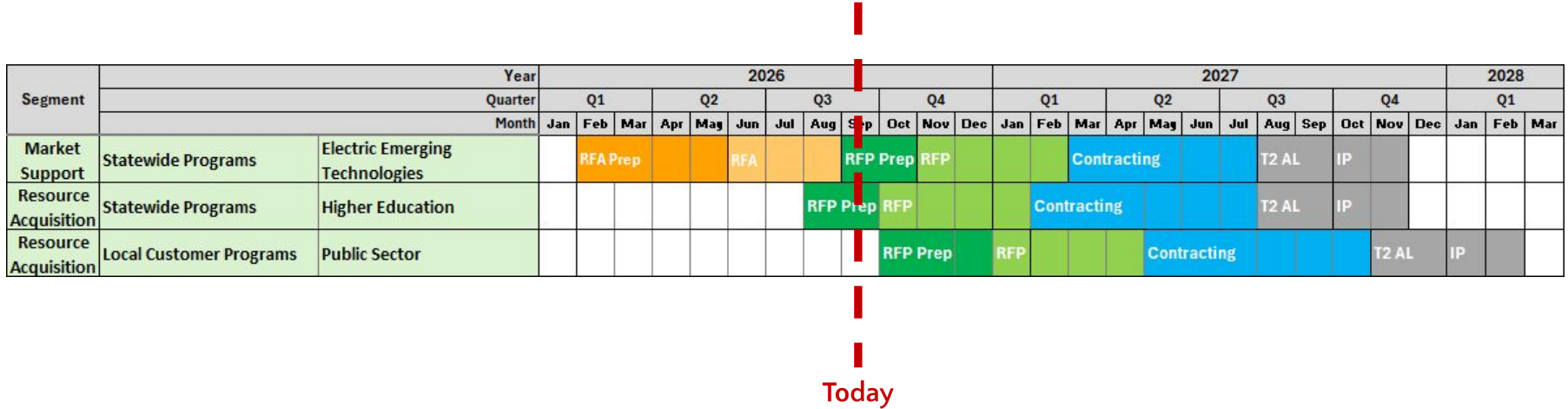
- RFA Preparation
- RFA
- RFP Preparation
- RFP
- Contract Negotiation
- AI / Approval + IP

Current Status

The solicitation calendar illustrates SoCalGas Energy Efficiency procurement activities across 2025 and 2026, including Innovation Design rounds and the Large Commercial solicitation.

SoCalGas is in the process of identifying opportunities to launch additional solicitations for contracts expiring by year-end 2027.

SCE Solicitation Timeline



LEGEND:

RFA Prep

RFA/RFI

RFP Prep

RFP

Contract Negotiation

AL (if applicable) + Approval + IP

In-Flight Solicitations:

- Statewide Electric Emerging Technologies

Upcoming Solicitations:

- Local Public Sector
- Statewide Higher Education

SDG&E Solicitation Update Q3 2026 CAEECC Meeting



Solicitation Status: No active solicitations.

Changes to program status: On April 23, 2026, SDG&E's Advice Letter 4815-E/3504-G to close its Plug Load and Appliance program was approved. Closing steps are underway with a target of December 2026 for program end.

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