Service RCx+

Commercial Program Implementation Plan

Prepared for:

Southern California
Gas Company

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by **VEOLIA**

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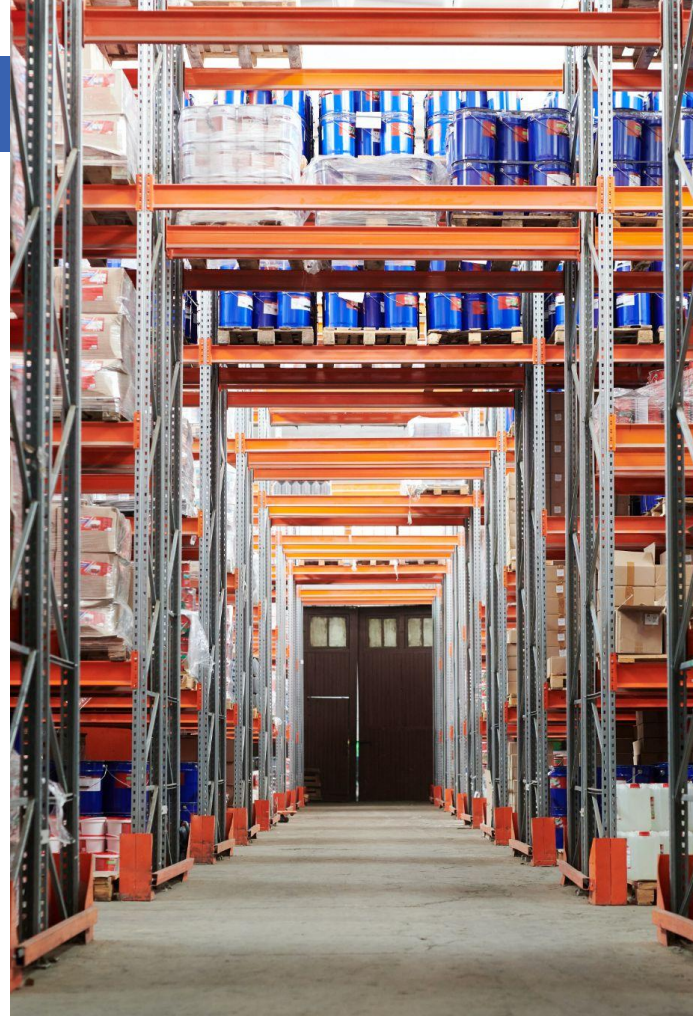▷ Program Objective and Delivery

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Service RCx+ at a Glance

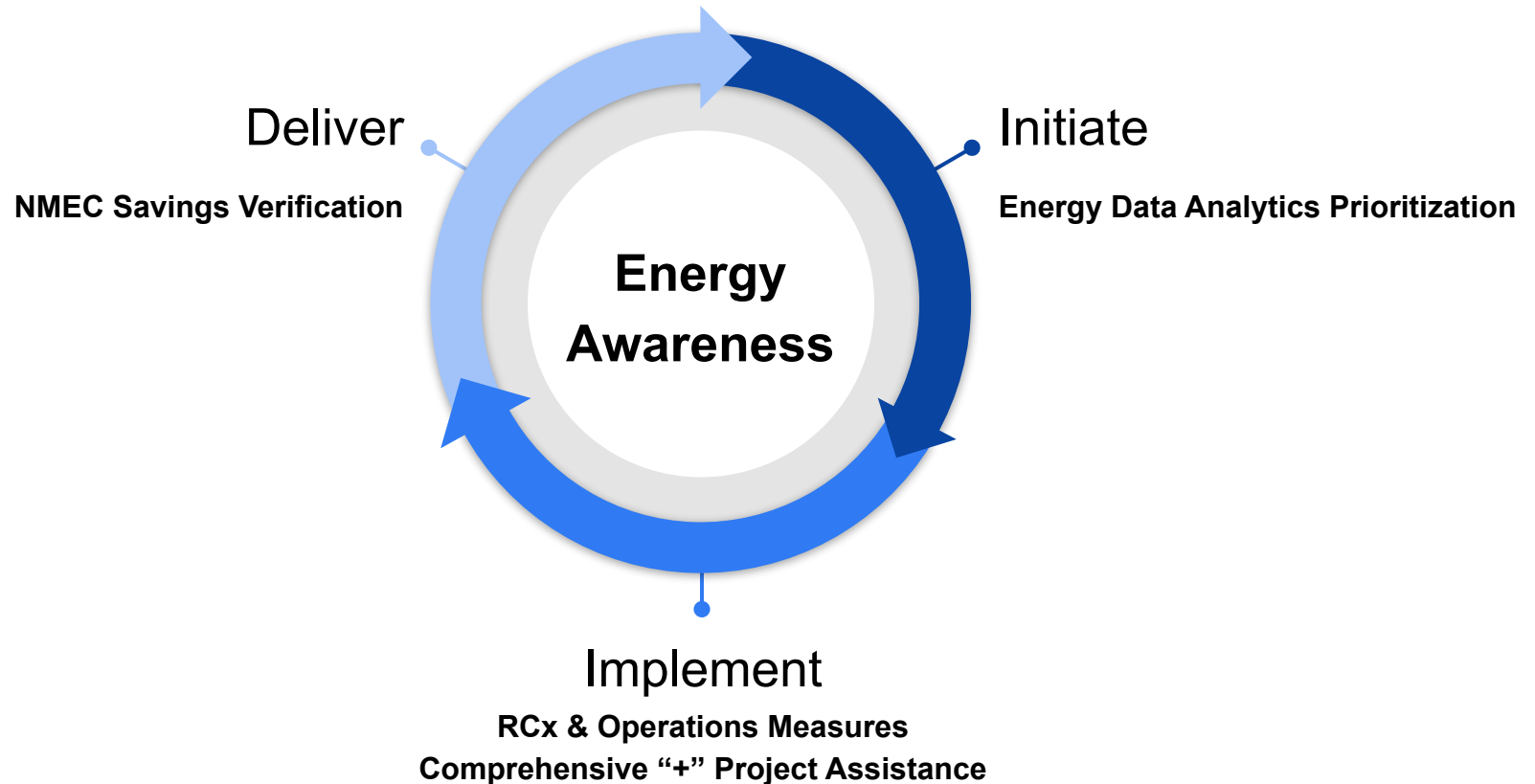|	
Market Sector(s)	Commercial (Large and Very Large)
Customer Segment(s)	Large Office, Healthcare, Laboratories
Program Delivery Type	Resource Hybrid: Downstream/Direct-Install
Geographic Area Served	SoCalGas Service Territory (All Climate Zones)
Budget ($)	$2,650,000
Therm Savings	1,129,737 Gross; 1,073,250 Net
Cost Effectiveness	1.25 TRC
Compensation Type	90% Meter-Based Savings Pay for Performance 10% Program Implementation
Savings Calculation Method	Meter Based (Population-Level NMEC)
Program Duration	48 months (through Q2 2025)

Program Overview

Service RCx+ streamlines processes and unlocks operational energy savings for large commercial facilities throughout SoCalGas service territory

▷ Offers savings through direct implementation of retrocommissioning and optimization services
▷ Innovates by combining three key elements
   – Interval data analytics
   – Turnkey implementation
   – Population NMEC measurement and verification

Deliver

NMEC Savings Verification

Initiate

Energy Data Analytics Prioritization

Energy Awareness

Implement

RCx & Operations Measures
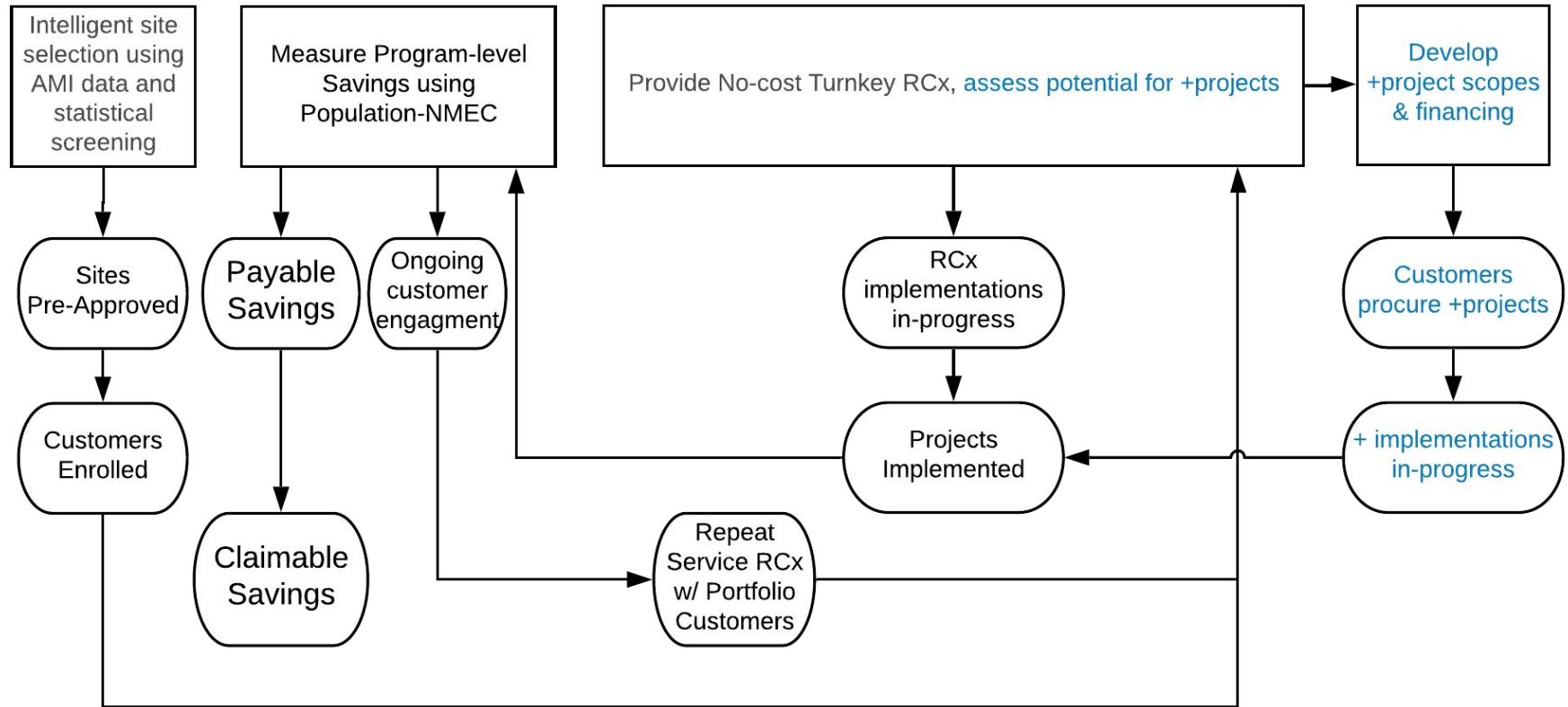**Comprehensive "+" Project Assistance**

Program Description

Service RCx+ provides NMEC-based Energy Savings through the direct implementation of RCx and Optimization services

▷ Screen facility targets for program participation using interval data analytics

▷ Implement RCx and Operations measures alongside facility staff and service contractors; provide comprehensive project planning & development services

▷ Measure and verify Individual project savings following the initial treatment by comparing actual energy consumption with baseline model; individual project performance will be quantified and aggregated at the program population level

▷ Energy data and analytics will be used during the performance maintenance period to ensure persistence, detect unexpected changes, and (if necessary) coordinate with facility personnel to provide additional training and/or corrective action.

Intelligent site selection using AMI data and statistical screening

Measure Program-level Savings using Population-NMEC

Provide No-cost Turnkey RCx, assess potential for +projects

Develop +project scopes & financing

Sites Pre-Approved

Payable Savings

Ongoing customer engagment

RCx implementations in-progress

Customers procure +projects

Customers Enrolled

Projects Implemented

+ implementations in-progress

Claimable Savings

Repeat Service RCx w/ Portfolio Customers

Program Objective and Delivery

Achieve cost-effective, persistent energy savings through direct implementation of RCx measures

▷ Focus on facilities with symptoms of underperformance

▷ Utilize consumption data screening and intelligent outreach

▷ Leverage turnkey direct-installation approach

▷ Increase energy efficiency awareness for tenants and facility owners

▷ Build on customer relationships to drive additional "+" projects and leverage complementary programs

▷ <u>No</u> cash incentives

Marketing Outreach & Strategy

Target Markets
- Large Office
- Healthcare (Hospitals, MOBs)
- Laboratories (Biotech, R&D)

Customer Criteria
- Large Commercial Account
- Interval Data Available
- Baseline Suitable for NMEC

Marketing Resources
- Enovity Team
- Data Analytics
- Program Marketing Materials

Customer Acquisition

- Existing Enovity Leads →
- SoCalGas Account Exec Engagement →
- Direct Marketing →

Objective
30 Sites Treated