



2019 Budget & Cost-Effectiveness

SoCalGas DRAFT PY FORECAST ENERGY SAVINGS (Net)

Program Year	(PY)) Budget
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\$5,666

\$72,091

1.11

1.32

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Sector	(\$000's)	MWh	MW	therms (000s)
Residential	\$45,654	1,727	0.78	18,694
Commercial	\$19,189	296	0.01	4,731
Industrial	\$13,498	-	-	4,694
Agriculture	\$4,208	297	-	1,576
Emerging Tech	\$1,484	-	-	-
Public	\$8,512	4	-	1,023
Codes and Standards	\$847	-	-	26,000
WE&T	\$3,657	-	-	-
Finance	\$659	-	-	-
OBF Loan Pool	\$0	-	-	-
SoCalGas Subtotal	\$97,709	2,323	0.78	56,718
	CPUC Savings Goal	-	-	48,000
For	ecast savings as % of CPUC Savings Goal			118%
SoCalGas EM&V	\$4,252			
SoCalGas PY Spending Budget Request ¹	\$101,961			
(LESS) SoCalGas Uncommitted and Unspent Carryover Balance ²	\$35,536			
SoCalGas PY Budget Recovery Request ³	\$66,425			
SoCalGas Authorized PY Budget Cap (D.18-05-041)	\$106,298			
CCA PY Budget Recovery Request (excl. CCA Uncommitted/Unspent Care	yover) ⁴			



IOU Forecast PY TRC

REN PY Budget Recovery Request (excl. REN Uncommitted/Unspent Carryover)⁴

Total SoCalGas (SoCalGas+SoCalREN+3C-REN) PY Recovery Budget⁵

Proposed Portfolio/Program Changes

- » Funding Increases
 - Foodservice Point of Sale (POS)
 - Plug Load and Appliance (PLA)
 - AB 793 Residential Energy Management Technology Solution
- » Establishment of comprehensive/sector-related programs
 - Public Deemed and Direct Install Programs
 - Strategic Energy Management
 - Comprehensive Direct Install Programs
- » Programmatic changes to align with the objectives of SoCalGas' Business plan, Statewide programs, and meet expected energy savings
 - Residential Energy Efficiency Program
 - Savings by Design
 - Residential Direct Install



Proposed Portfolio/Program Changes (cont.)

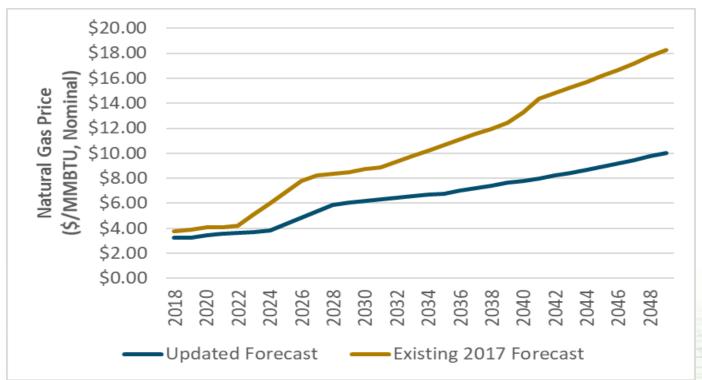
- » SoCalGas is proposing to close the following programs to balance the portfolio and improve cost-effectiveness
 - 3P-CA Sustainability Alliance
 - 3P-Portfolio of the Future (POF)
 - 3P-PACE Energy Savings Project
 - 3P-IDEEA365-Waypoint Connect
 - ARRA- Originated Financing EmPower Central Coast Financing program
 - WE&T Strategic Planning
 - Water Energy Nexus Shared Network Advanced Meter Infrastructure (AMI) Pilot
 - Commercial Continuous Energy Improvement (CEI)
 - Agricultural CEI



Cost-Effectiveness Challenges – Forecast of Natural Gas Prices

2019 Avoided Costs		
TRC	1.11	
PAC	1.32	

2018 Avoided Costs		
TRC	1.38	
PAC	1.64	



Focus on Cost-Effectiveness

- » Solicitation Process: Refresh market segment approaches with new contracts
- » Expand program partnerships with municipal electric utilities, water agencies, and air quality districts
- » Expand residential behavior program offerings, including Seasonal Savings and Home Energy Reports
- » Leverage expanded financing to drive more EE projects
- » Continuous process improvement on delivery strategies



Questions

