

Southern California Edison  
2022 and 2023 Annual Budget Advice Letter  
Program Closure Webinar

October 14, 2021

# Agenda

- Welcome
- Safety Moment
- Ex Parte Announcement
- Webinar Purpose
- Overview of SCE's 2022 and 2023 Program Closures
- Communication Plan
- Q&A

# Safety Moment – Halloween Safety

## Tips for Halloween night

- Use battery powered lights - never use candles to light jack-o'-lanterns.
- Instruct children to stay away from open flames.
- Remove objects from the yard that present a hazard to children (garden tools, hoses, etc.).
- Be extremely careful with cornstalks and other harvest season items. Keep them away from sources of heat. Don't let them block doorways or stairs.
- Closely inspect all candy before allowing children to eat it. Discard any unwrapped treats from a stranger. **If in doubt, throw it out.**



## Tips for choosing the right costumes

- Purchase costumes made of flame retardant material (Check the label).
- Keep hemlines short enough to prevent tripping and avoid loose, baggy sleeves, or billowing skirts.
- To be seen easily, costumes should be made of a light color material.
- Use make-up rather than masks, which could obstruct vision.

Before we begin, please identify if there are any CPUC decision makers in attendance so we may comply with ex-parte rules if needed.

Thank you!

# Webinar

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# Webinar Purpose

- Compliance with D.21-05-031

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- Program administrators should make proposed implementation plan updates and host a webinar or workshop that lays out timelines and milestones for the ramping down of an existing program or the ramping up of a new one. A webinar or workshop is not required in the narrow instance where a third-party contract is ending according to its original term length.

Ordering Paragraph 12

- “... A webinar or workshop shall not be required in the narrow circumstance where a third-party program is ending according to its original contract term length.”

# SCE's 2022 and 2023 Program Closures

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# 2022 Program Changes – *Programs Closing Immediately*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Local Government and Institutional Partnerships</b>		
Eastern Sierra Energy Leader Partnership	Programs Closing Immediately	12/31/2021
Desert Cities Energy Leader Partnership	Programs Closing Immediately	12/31/2021
Kern County Energy Leader Partnership	Programs Closing Immediately	12/31/2021
San Joaquin Valley Energy Leader Partnership	Programs Closing Immediately	12/31/2021
Western Riverside Energy Leader Partnership	Programs Closing Immediately	12/31/2021
High Desert Regional Energy Leader Partnership	Programs Closing Immediately	12/31/2021
San Bernardino Association of Governments	Programs Closing Immediately	12/31/2021
County of Riverside Energy Efficiency Partnership	Programs Closing Immediately	12/31/2021
County of San Bernardino Energy Efficiency Partnership	Programs Closing Immediately	12/31/2021
State of California Energy Efficiency Partnership	Programs Closing Immediately	12/31/2021
California Dept. of Corrections and Rehabilitation EE Partnership	Programs Closing Immediately	12/31/2021

**Programs Closing Immediately:** Incentive programs proposed to close immediately. Programs closed effective December 23, 2021.



# 2022 Program Changes – *Programs Closing Immediately*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Resource Programs</b>		
Market Based Incentive	Programs Closing Immediately	12/31/2021
Agriculture Deemed Energy Efficiency Program	Programs Closing Immediately	12/31/2021
<b>Non-Resource Programs</b>		
WE&T Connections	Programs Closing Immediately	12/31/2021
Energy Advisor Program (Enhanced Energy Audit Tool Only)	Programs Closing Immediately	6/30/2022
Industrial Energy Advisor Program	Programs Closing Immediately	12/31/2021

**Programs Closing Immediately:** Incentive programs proposed to close immediately. Programs closed effective January 1, 2022.

# PY 2022 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Local Government Partnerships</b>		
City of Long Beach Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
Gateway Cities Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
Orange County Cities Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
San Gabriel Valley Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
South Bay Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
South Santa Barbara County Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
Ventura County Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
West Side Energy Leader Partnership	Closed upon completion of existing commitments	12/31/2023
North Orange County Cities	Closed upon completion of existing commitments	12/31/2023
County of Los Angeles Energy Efficiency Partnership	Closed upon completion of existing commitments	12/31/2023
<b>Institutional Partnerships</b>		
Public Sector Performance-Based Retrofit High Opportunity	Closed upon completion of existing commitments	12/31/2023

**Closed Upon Completion of Existing Commitments:** Incentive programs proposed to close to new enrollments effective December 23, 2021. Programs will fully close to upon completion of existing commitments (~ Dec. 2023).

# PY 2022 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Resource Programs</b>		
Commercial Calculated Program	Closed upon completion of existing commitments	12/31/2023
Agriculture Calculated Energy Efficiency Program	Closed upon completion of existing commitments	12/31/2023
<b>Non-Resource Programs</b>		
Technology Development Support	Closed upon completion of existing commitments	12/31/2024
Technology Assessments	Closed upon completion of existing commitments	12/31/2024
Technology Introduction Support	Closed upon completion of existing commitments	12/31/2024

**Closed Upon Completion of Existing Commitments:** Programs proposed to close to new enrollments effective December 23, 2021. Programs will fully close upon completion of existing commitments (~ Dec. 2023 and 2024).

## PY 2023 Program Changes – *Programs Closing Immediately*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Local Government Partnerships</b>		
Grandfathered Streetlights Program	Program Closing Immediately	12/31/2022

## PY 2023 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

Energy Efficiency Program Name	Program Status	Estimated Year of Program Closure
<b>Local Government Partnerships</b>		
California Colleges Energy Efficiency Partnership	Closed upon completion of existing commitments	9/30/2024
UC/CSU Energy Efficiency Partnership	Closed upon completion of existing commitments	9/30/2024

# SCE Program Closures (by Program Category)

# 2022 Program Changes – *Programs Closing Immediately*

## Local Government and Institutional Partnerships

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Eastern Sierra Energy Leader Partnership	-	-	0%	-	0%	-	-
Desert Cities Energy Leader Partnership	-	-	0%	-	0%	-	-
Kern County Energy Leader Partnership	-	-	0%	-	0%	-	-
San Joaquin Valley Energy Leader Partnership	-	-	0%	-	0%	-	-
Western Riverside Energy Leader Partnership	-	-	0%	-	0%	-	-
High Desert Regional Energy Leader Partnership	-	-	0%	-	0%	-	-
San Bernardino Association of Governments	-	-	0%	-	0%	0.06	-
County of Riverside Energy Efficiency Partnership	-	-	0%	-	0%	-	-
County of San Bernardino Energy Efficiency Partnership	-	-	0%	-	0%	-	-
California Dept. of Corrections and Rehabilitation EE Partnership	273,123	-	-100%	-	0%	-	-
State of California Energy Efficiency Partnership	64,650	-	-100%	-	0%	-	-

- **Local Government Partnership Programs:** These partnership programs are not cost-effective. The closure of these programs aligns with SCE’s current overall strategy of reducing spending on EE resource activities that do not produce cost-effective energy savings.
- **CA Dept. of Corr. and Reh. EE Partnership** and **State of California EE Partnership:** These programs will close at the end of 2021. The new State of California/ Department of Corrections Third Party program will be led by Pacific Gas & Electric (PG&E) and is expected to ramp up by December 2021.

# 2022 Program Changes – *Programs Closing Immediately*

## Resource Programs

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Market Based Incentive	-	-	0%	-	0%	-	-
Agriculture Deemed Energy Efficiency Program	362,965	-	-100%	-	0%	0.39	0.90

- **Market Based Incentive:** The MBI Pilot program was closed due to lack of participation (submitted bids) from customers. MBI was an auction mechanism and was open for a fixed period. Due to no submitted bids, the pilot program was cancelled
- **Agriculture Deemed Energy Efficiency Program:** The Agricultural Deemed EE Program was closed due to low cost-effectiveness. In alignment with SCE’s third-party solicitations for Agricultural program(s), expected to be completed by end of 2021; This program will close effective January 1, 2022.

# 2022 Program Changes – *Programs Closing Immediately*

## Non-Resource Programs

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Industrial Energy Advisor Program	236,558	-	-100%	-	0%	-	-
Workforce, Education & Training - Connections	499,263	-	-100%	-	0%	-	-
Energy Advisor Program (Enhanced Energy Advisor Tool only)	16,082,726	693,721	-96%	-	-100%	-	-

- Industrial Energy Advisor Program:** The Industrial Energy Advisor Program provides minimal benefit as a stand-alone program and has not proven to be operationally cost effective. This program also supports pump test activities which no longer produce claimable energy savings. As a result, the Industrial Energy Advisor Program is no longer appropriate to be included in SCE's EE portfolio and will close.
- WE&T Connections:** It is expected that WE&T Connections will be superseded by new program offerings through the third-party implemented Statewide WE&T Career Connections program led by PG&E, which is scheduled to launch in Q4 2021. WE&T Connections will close upon the launch of the new statewide program to mitigate customer disruption and avoid any market gaps.
- Energy Advisor Program EEAT:** A technology component of SCE's Energy Advisor Program, the Enhanced Energy Advisor Tool (EEAT), has had an extremely low average volume of customer participation and audit completions since its inception in 2015. As a result, it has not generated statistically significant results that would be needed to evaluate and claim savings. As a result, SCE has not claimed savings for EEAT and has proposed to shut down the audit tool upon approval of the 2022 and 2023 Annual Budget Advice Letter (ABAL).



# 2022 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

## Local Government and Institutional Partnerships

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
City of Long Beach Energy Leader Partnership	44,528	6,394	-86%	6,329	-1%	-	-
Gateway Cities Energy Leader Partnership	227,909	20,063	-91%	11,811	-41%	-	0.54
Orange County Cities Energy Leader Partnership	96,305	39,751	-59%	14,730	-63%	0.26	-
San Gabriel Valley Energy Leader Partnership	75,244	10,452	-86%	5,464	-48%	0.04	-
South Bay Energy Leader Partnership	37,365	20,624	-45%	15,877	-23%	-	-
South Santa Barbara County Energy Leader Partnership	154,045	15,395	-90%	7,906	-49%	0.22	-
Ventura County Energy Leader Partnership	180,402	17,803	-90%	10,371	-42%	0.49	-
West Side Energy Leader Partnership	54,601	13,541	-75%	11,138	-18%	0.01	-
North Orange County Cities	40,113	11,567	-71%	6,604	-43%	-	-
County of Los Angeles Energy Efficiency Partnership	1,615,362	36,234	-98%	12,658	-65%	0.19	-
Public Sector Performance-Based Retrofit High Opportunity	1,426,542	526,423	-63%	287,957	-45%	0.47	-

- **Local Government Partnership Programs:** These partnership programs are not cost-effective. The closure of these programs aligns with SCE’s current overall strategy of reducing spending on EE resource activities that do not produce cost-effective energy savings.
- **Public Sector Performance-Based Retrofit High Opportunity (HOPPS):** The HOPPs closure is in alignment with SCE’s third-party solicitations for Public Sector program(s) that is anticipated to be contacted by December 2021. SCE is continuing this program through the end of 2021 to minimize gaps in the market. SCE estimates committed projects to be complete by end of December 2023.

# 2022 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

## Resource Programs

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Commercial Calculated Energy Efficiency Program	4,576,768	277,188	-94%	271,048	-2%	0.43	-
Agriculture Calculated Energy Efficiency Program	579,358	203,452	-65%	167,301	-18%	0.34	0.07

- Commercial Calculated Program:** SCE is closing its Commercial Calculated EE Program as it has shown to be non-cost-effective. This program will be replaced with SCE's local third-party Commercial program that is expected to begin implementation in the fourth quarter of 2021. The Commercial Calculated Energy Efficiency Program will stop accepting new enrollments in December 2021. Adjustments may be made to minimize confusion and overlap with the local program, but the program will continue to manage committed pipeline projects until completion, expected through December 2023.
- Agriculture Calculated Energy Efficiency Program:** SCE is closing its Agricultural Calculated EE Program as it has shown to be non-cost-effective. This program will be replaced with SCE's local third-party Agricultural program, which SCE expects to enter into a third-party contract by December 2021. The Agricultural Calculated Energy Efficiency Program will stop accepting new enrollments in December 2021 but will continue to manage committed pipeline projects until completion, expected through December 2023.

# 2022 Program Changes – *Programs Closed to New Enrollments and to be Closed Upon Completion of Commitments*

## Non-Resource Programs

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Technology Development Support	813,283	674,871	-17%	153,434	-77%	-	-
Technology Assessments	3,932,477	1,829,012	-53%	618,330	-66%	-	-
Technology Introduction Support	3,052,224	1,728,981	-43%	546,946	-68%	-	-

- **All 3 Emerging Technology Program sub-programs:** The three sub programs will transition to the new Statewide Electric Emerging Technologies Program. It is expected that these sub-programs activities will ramp down while the new statewide program ramps up in early 2022 under third-party implementation.

## 2023 Program Changes – *Programs Closing Immediately*

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
Grandfathered Streetlights Program	3,308,182	3,490,683	6%	-	-100%	-	-

- **Grandfathered Streetlights Program** -SCE received approval (Resolution E-5096) to extend the Los Angeles County Grandfathered Streetlights Program until December 31, 2022, and to extend the program for 11 cities until December 31, 2021. SCE plans to discontinue and close the program following these extension dates, as directed

## 2023 Program Changes – *Closed Upon Completion of Existing Commitments*

Program Name	2021 Budget	Proposed 2022 Budget	% Change	Proposed 2023 Budget	% Change	2020 Claimed TRC	2021(Q2) Filed TRC
California Community Colleges Energy Efficiency Partnership	282,314	203,844	-28%	14,161	-93%	0.51	-
UC/CSU Energy Efficiency Partnership	307,428	228,867	-26%	-	-100%	0.05	-

- **California Community Colleges & UC/CSU EE Partnerships:** These programs will ramp down ahead of the new Statewide Higher Education Program expected to launch Q4 2022. To avoid any gaps in the market, this partnership program will complete any committed projects before program closure in the second half of 2022 and ramp down ahead of the new Statewide Higher Education program.

# Communications Plan

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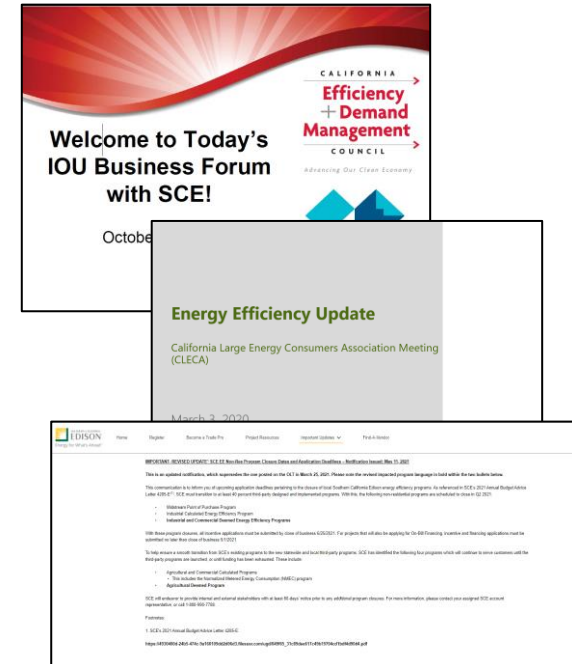
# Communication Plan – Overview

- SCE is communicating with customers, third party implementers, PAs, and other key partners of program closures and ramp down.
- SCE has previously communicated to impacted third party implementers of closing programs prior to communicating to the public
- SCE communicates with stakeholders, based on overall program closure timeline and other factors, providing as much notice as possible
- Customer communications are specific to the program design and may occur through one or more channels
- In 2021, SCE is closing SCE-led customer-facing programs as provider of last-resort. This follows SCE's closures in 2020 of third-party vendor programs as well as non-resource third-party programs in support of the Public Sector

# Communication Plan – Examples of Communication Activities

## External Communications

- Emails to Customers, Trade Pros, Midstream Distributors (segment specific)
- Customer interactions (Scheduled customer meetings, Account Manager engagement to customer inquiries)
- SCE.com (“Important Updates” webpage on Trade Ally Connect)
- Industry Meetings (CEDMC Annual Business Forums, CLECA Spring Meetings)
- California Energy Efficiency Coordinating Committee (CAEECC) meetings
- Annual Budget Advice Letter (ABAL) filings



# Program Closure Timeline

- SCE typically provides a 60-day advance notice of program closure and ramp-down activities
- On Bill Financing (OBF) and application deadlines vary by program
  - Ramp down timing varies based on 3<sup>rd</sup> party program launch timing, legacy program cost-effectiveness and participation levels
  - Deadlines and project submission requirements vary by program type
- SCE plans to re-communicate final application deadlines with Public Sector stakeholders before year-end via email
  - Stakeholders have been notified of the Partnership program closures in August 2019, March 2021, and September 2021

Sector	Program Name	OBF Application Deadline	Incentive Application Deadline
Industrial	Ind Deemed	5/1/21	6/25/21
	Ind Calc	5/1/21	6/25/21
Commercial	Comm HVAC QM	3/31/21	3/31/21
	Comm HVAC Upstream	N/A	4/10/21
	Midstream Point of Purchase	5/1/21	6/25/21
	Com Deemed	5/1/21	6/25/21
	Com Calc	12/23/21	12/23/21
	Savings By Design	N/A	8/31/21
Residential	Plug Load & Appliances	N/A	4/30/21
	Res New Construction	N/A	10/31/21
Agricultural	Ag Deemed	10/15/21	12/23/21
	Ag Calc	12/23/21	12/23/21
Public	PS Water Measures	5/1/21	6/25/21
	PS Deemed	10/15/21	12/23/21
	PS Custom/BRO	12/23/21	12/23/21



# Q&A

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Thank you!

Additional questions and/or comments can be emailed to Patty Neri at [patricia.neri@sce.com](mailto:patricia.neri@sce.com)